

EXPRESSION OF INTEREST FOR THE SUPPLY OF DISTRIBUTION TRANSFORMERS

INTRODUCTION

Safaricom Telecommunication Ethiopia PLC (STEP) will be building sites and facilities across various regions in the country. To achieve this, we look to work with reputable firms that can provide complementary capabilities and services.

This Expression of interest (EOI) is intended to lead to the identification and shortlisting of a reputable local and foreign firm/s to provide Safaricom Ethiopia with the supply of Distribution Transformers to be integrated into the EEU grid network and provide commercial power stability to Safaricom Telecommunication network facilities across Ethiopia. We, therefore, seek to engage suitable partners (Local manufacturers in Ethiopia, local importers in Ethiopia, and foreign manufacturers) who can provide this solution which will ensure a reliable, cost-effective, and resilient network for our customers.

SCOPE

The scope requires the manufacture and supply of the stated distribution transformers below.

This specification is for oil-immersed, air-cooled, outdoor type pole mounted three-phase distribution transformers for 15kV and 33kV distribution systems operated at 50 Hz.

The specification covers transformers of the following voltage ratios and ratings:

15000/400V: 25 KVA, 50 KVA,

33000/400V: 25 KVA, 50 KVA,

This specification has been prepared by Safaricom Telecommunication Ethiopia (STEP) in collaboration with Engineering and Quality Office, Ethiopian Electric Utility (EEU), and it lays down requirements for pole-mounted three-phase distribution transformers. The specification is intended for use by STEP in purchasing the transformers.

It is expected that firms will provide energy-efficient standard design transformers that will provide a high level of efficiency and significant initial cost saving. The manufacturer/importer shall also submit the information that demonstrates satisfactory service experience with products that fall within the scope of this specification. The specification also covers inspection and test of the transformer as well as a schedule of Guaranteed Technical Particulars to be filled, signed by the manufacturer, and submitted for tender evaluation.

The specification stipulates the minimum requirements (including features to deter vandalism) for pole-mounted three-phase distribution transformers acceptable for use in the company (STEP) and it shall be the responsibility of the Manufacturer to ensure the adequacy of the design, good workmanship, and good engineering practice in the manufacture of the transformers.

NB: - The specification does not purport to include all the necessary provisions of a contract.

- Safaricom Telecommunication Ethiopia Plc wish to engage local manufacturers in Ethiopia, local firms engaged in importation and only foreign firms who are engaged in the manufacturing of distribution transformers.

EOI REQUIREMENTS

1. Copies of the Registration Certificate, Business License and Tax Identification Number (TIN), VAT and Memorandum, and Association
2. A copy of the Company's profile or statement of capability highlighting the key areas of experience.
3. Reference letters from your customers and contact people who may be contacted for references
4. The contact details of the person who will represent the company on the submission and will provide information when needed.
5. Audited financial statements for the last two years.

SUBMISSION OF RESPONSES

Interested suppliers should submit their response to the following email address: bids@safaricom.et and deploymenttenders@safaricom.et no later than **Friday, April 15, 2022**, and should include the following:

- **All submissions to email should be less than 20MB, and if larger should be shared on a google drive link**

NEXT STEPS

- Review of submitted Expressions of Interest.
- Prequalification of shortlisted suppliers
- Issuing of tender to prequalified suppliers

NOTE

Only the firms who meet our minimum requirements will be considered for further discussions.

- No prices should be provided with this EOI.
- The receipt of response shall not bind Safaricom to any contractual agreements with the prospective bidder. Such arrangements shall only come in place once a tender process has been completed and an award issued to a successful bidder after technical and commercial evaluation.
- Any costs associated with the preparation and submission of the response to the EOI shall be borne by the EOI respondent.

NOTE

Safaricom Ethiopia reserves, at its sole discretion, the right to select or reject, either in totality or partially, any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged in, other than for informing the bidders of the outcome of the process. Safaricom Ethiopia and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the documents and information submitted in connection with this application.